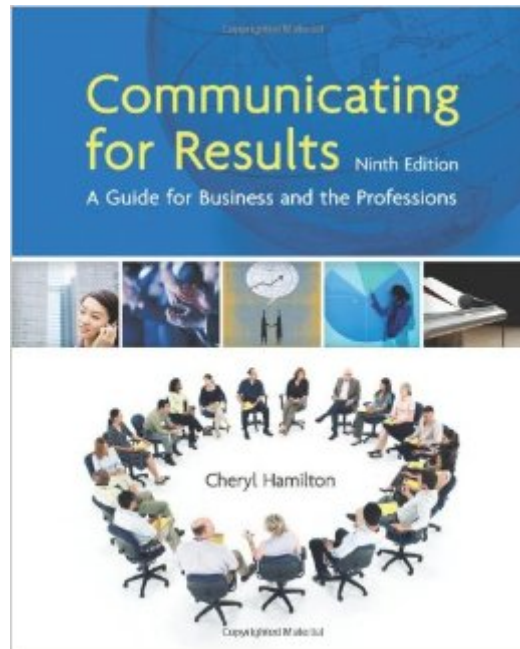


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# Communicating For Results: A Guide For Business And The Professions (Available Titles CourseMate)



## Synopsis

This best-selling text will show you the basic concepts and techniques you need to successfully communicate in today's business world, regardless of your current level of business experience. Covering every aspect of the communication process, **COMMUNICATING FOR RESULTS: A GUIDE FOR BUSINESS AND THE PROFESSIONS**, 9e, will give you a competitive edge in any business situation--from the initial interview to making skilled presentations (complete with professional visual aids) to assuming a leadership role. In addition, you'll find online video clips of common professional scenarios paired with the concepts from the text give you a realistic glimpse into the business world. **COMMUNICATING FOR RESULTS: A GUIDE FOR BUSINESS AND THE PROFESSIONS**, 9e is your opportunity to see how theory translates into practical action--and how that knowledge will help you improve your chance of career success!

## Book Information

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## Customer Reviews

I've purchased several Kindle books and I love them! I rented this Kindle book, (the first Kindle version I have downloaded for a college course) and regret it. The page numbers are not noted in the kindle version. There is a "location of # of 14022" noted at the bottom of the screen. I guess this means page # of 14022 Kindle pages but there are only 496 pages in the printed version. Since my teacher references page numbers from the printed version for homework and test reviews, this kindle version will not work. I don't care to bother the teacher and ask which Kindle pages she is

referring to. Also, it's NOT easy to jump into different sections like a real book. So, I ordered the printed version of this book today. This is just my experience, maybe this wouldn't bother you... but if you ask me, I would say pass on this Kindle version and go for the printed version.

This is another one to keep for the office. The information inside takes you on a journey in non-verbal as well as verbal communications. Also helps in setting up offices, meetings, seating arrangements. I would make sure that you get this along with the Intercultural Communications for Business. Great tools for the office place and how to manage them.

It was required for a college class. I haven't been a big book person since high school, but I have to admit that this one is fairly well written. Guess that's what you get for a book that is trying to teach business communication! Though, arguably a lot of this is common sense.

If you've taken any kind of college classes before, you probably already know most of the things in this book. Very disappointing. This might be suitable for high school juniors or seniors, but anyone else capable of independent thought will be discouraged. She talks about ethical behavior from companies in one part, but then what a great success they have by laying off 230,000 workers. Really, it's just a collection of old ideas in a list. Definitely NOT worth the price. I've never been more disappointed.

In this contemporary time! We have advanced in the way we use communication. This book gives you the expertise to exploit the past for a good present and a great future. In other words, the secrets in any entourage resides in the interpersonal mastery in the corporate world or in life.

I RECEIVED THE BOOK IN THE TIME FRAME QUOTED TO ME. Thank you, and the book is a great help to better understand Communication, but more important, how to use it in business. I am enjoying my book

The condition of the book is poor. The cover was all crinkled and the amount of highlighting is distracting however it looks like the highlighting only goes through the 4th chapter. The book itself is well written, easy to understand, and organized in a way that is easy to follow.

i ordered this book because my dining table wobbled a lot and often ruined family dinners. one of

the legs was far shorter than the others and caused drinks to spill, and gravy to slide off of my mashed potatoes and directly into my salad. This book was the perfect height and width to place under the leg and we have enjoyed our meals ever since! i now put extra gravy on my mashed potatoes knowing my salad is completely safe

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